

2019 ANNUAL REPORT



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REPORT DISCLAIMER

The Montour Area Recreation Commission's 2019 Annual Report is intended to provide a summary of the organization's operations, financial condition, and general outlook as of December 31, 2019. This report has been prepared by Bob Stoudt, MARC Director, using information which has not been independently audited or reviewed. Any opinions expressed in this report are those of Stoudt alone and may not represent the opinions of the Montour Area Recreation Commission, its other staff, Commission members, or the entities it represents.

All photos have been taken by MARC staff unless otherwise noted.

rev. Jan. 27, 2020 R. Stoudt



DIRECTOR'S INTRODUCTION

2019 will go down in the Montour Area Recreation Commission's history books as a pivotal year for the organization. After years of financial challenges and uncertainty regarding the organization's future, 2019 proved to be the year where MARC's friends and community rallied to support our region's parks, trails, and outdoor recreation and set MARC on a new path of financial stability and long-term success.



January 2020 marks my tenth anniversary of working for the Montour Area Recreation Commission and I'm pleased to report that the year begins

for us with a newfound sense of optimism and enthusiasm. That certainly wasn't the case through much of 2019, however. As you'll read in this report, MARC struggled through most of the year to find a way to sustain the long-term care of the sites and projects under our management, let alone our day-to-day operations.

We began 2019 with an urgent need to find stable, reliable funding for the Montour Preserve and the other sites and projects under our management. Several years of sustained fundraising efforts had managed to keep our operations going, but it was becoming painfully evident that we were on a path to eventual failure. By late August, it was clear that MARC would fail to sustain the Montour Preserve for more than one more year and the fate of the organization as a whole was in doubt. It's fair to say that the late summer of 2019 was among the darkest days I've known as MARC's Director. I began to prepare MARC's staff and board members, as well as the public, for the exceedingly painful decisions that had to be made.

To my everlasting relief, our friends and supporters were unwilling to see MARC fail. The Montour County Commissioners, Columbia-Montour Visitors Bureau, Geisinger, and Talen Energy each came forward to provide major support for MARC's long-term operations, as did numerous businesses, organizations, and individuals. By the end of 2019, our mindset had fundamentally changed from one of inevitable failure to one of newfound hope.

I am deeply humbled by the support our community has shown for MARC's mission and I look forward to building upon the solid foundation we've already established. On behalf of MARC, I thank all those who are helping us overcome our difficulties and working with us to make and promote Montour County as a healthy and desirable place to live, work, learn, and play.

Bob Stoudt

Abit that

January 12, 2020



MARC HISTORY

MARC is a volunteer-led organization, committed to providing the best possible outdoor recreational facilities for the people of Montour County and the surrounding region. We live and work here and are dedicated to creating a great place to live, work, play, learn, and raise a family.

MARC grew out of the Montour County Recreation Authority (MCRA). The MCRA was originally created as a funding mechanism for the Danville Area Community Center more than thirty years ago. Long after that original purpose was accomplished, it was re-formed to pursue ideas and funding to improve recreation facilities and programs in Montour County and the Danville Area School District.

For many years, Danville Borough taxpayers funded most of the outdoor recreation in our area – not all, but most. This inequitable funding of community facilities and programs was finally posed as a question, "Why aren't all municipalities participating in funding recreation?" And, "Why do we build things and never provide for maintaining them?"

In 2002, a change in organizational structure was proposed to move the responsibility for recreation from an appointed authority to a commission, which would be composed of representatives of every participating municipality. These recommendations followed statewide trends in recreation and, more importantly, recreation funding. The PA Department of Conservation and Natural Resources (DCNR) had moved toward a system of rewarding regional partnerships with grant opportunities.

In 2003, MCRA assembled a team of volunteers to travel around the state to observe other communities to learn how they ran their organizations. DCNR provided a list of successful, sustained programs that were similar in size to our region. The team found the common threads among successful organizations were partnerships and wide-based community support.

MCRA representatives returned to Montour County to explore options that might be acceptable to local elected leaders and residents. Numerous proposals were presented, including various methods of funding a recreation commission. It eventually became clear that the exact structure of a commission – its funding, scope of responsibilities, structure, etc. – would have to be decided by representatives of whichever entities voluntarily chose to participate in the organization; no municipalities would be forced to participate. A large group meeting was held in March 2004, followed by numerous small group discussions. Some municipalities decided to join with MCRA in the creation of a recreation commission; others took more of a 'wait and see' approach.

The Montour Area Recreation Commission (MARC) formally began to operate upon the signing of an Intergovernmental Agreement of Cooperation by Montour County, Washingtonville Borough, Riverside Borough and the Danville Area School District on May 18, 2005. The Borough of Danville later joined MARC on January 10, 2012. MARC is structured as a 'multi-governmental organization which is non-profit by intent'. MARC is incorporated in Pennsylvania under 15 Pa C.S., Section 5306, as a Domestic Nonprofit Corporation; MARC is not a 501(c)(3) entity.

Dave Decoteau served as MARC's first Director, serving from MARC's founding in 2005 until October 2010. Dave then stepped down to open the Riverside Adventure Company in Riverside, PA, though he continues to remain actively involved in MARC's operations as a park/trail stewardship volunteer. Bob Stoudt, formerly MARC's Deputy Director, was promoted to Director in October 2010 and continues to serve in that capacity today. Jon Beam joined MARC's staff as Assistant Director in January 2015. Dennis Piatt, MARC's Maintenance Technician, joined the organization in February 2016. Lesley Yeich was hired in May 2018 as MARC's Seasonal Maintenance Technician.



MARC MISSION

MARC's mission is 'to make and promote Montour County, PA as a healthy place to live, work and play'.

MARC's stated goals are to:

- 1. (BUILD AND MAINTAIN) Improve the quality and quantity of outdoor recreational opportunities in and around Montour County, PA
- 2. (PARTNER) Collaborate with volunteers and public and private partners to create, maintain and promote an interconnected network of trails, parks, natural areas and other green spaces
- 3. (PROMOTE) Promote the economic, natural and cultural resources of our community
- 4. (FUND) Create an endowed funding source for the long-term operations of the Montour Area Recreation Commission and the stewardship of Montour County's outdoor recreational resources
- 5. (ASSIST) Serve as a clearinghouse for information, technical and planning assistance related to outdoor recreation in and around Montour County

MARC 2019 COMMISSION MEMBERS

MARC is governed by a 13-member Commission, comprised of representatives of each member entity, including: five representatives of Montour County, two representatives of Washingtonville Borough, two representatives of Riverside Borough, two representatives of Danville Borough, and two representatives of the Danville Area School District. All Commission members are unpaid volunteers and serve three-year terms, renewable at the discretion of the member entities.

The Commission is led by an elected Chairperson, Vice-Chairperson, Treasurer, Secretary, and Assistant Treasurer. Officer positions are elected annually.

(E = elected official; R = resident)

MONTOUR COUNTY

Commissioner Dan Hartman (E) Michael Mills (Chairperson / Assistant Treasurer) (R) Heather Good (R) Dr. Kendra Boell (R) Dr. John Bulger (R)

WASHINGTONVILLE BOROUGH

Frank Dombroski (Vice-Chairperson) (E) Tyler Dombroski (Treasurer) (E)

DANVILLE BOROUGH

Kevin Herritt (E) Dr. Dan Rogers (R)

DANVILLE AREA SCHOOL DISTRICT Chris Johns (Secretary) VACANT

RIVERSIDE BOROUGH

Bill Lavage (R) Kyle Postupack (R)



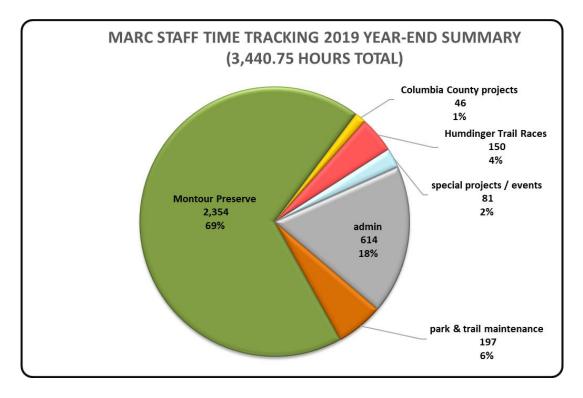
MARC STAFF

As of December 31, 2019, MARC is staffed by four employees, including: Bob Stoudt, Director; Jon Beam, Assistant Director; Dennis Piatt, Maintenance Technician; and Lesley Yeich, Seasonal Maintenance Technician.

All MARC staff members are part-time hourly employees. 2019 hourly labor rates ranged from \$15.00/hour to \$22.00/hour. Staff receive no benefits, no paid holidays, and no paid vacation. Staff provide their own vehicles, computers, cell phones, and work clothes, without reimbursement. MARC's 2019 payroll compensation, including taxes, totaled \$77,966.32.



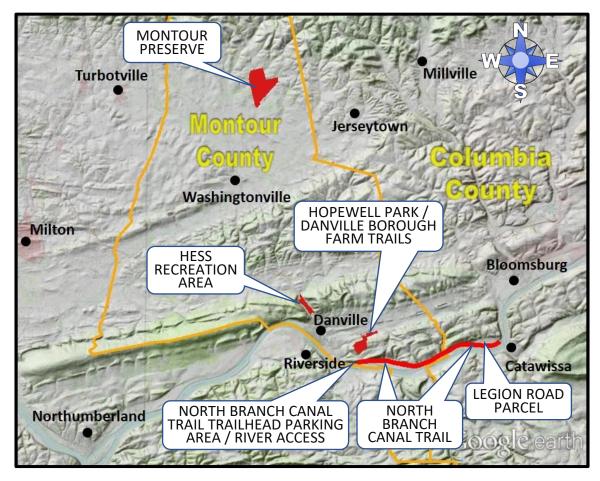
MARC STAFF (L to R) Lesley Yeich, Bob Stoudt, Dennis Piatt and Jon Beam





MARC MANAGED PROPERTIES

As of December 31, 2019, MARC manages six properties in Montour and Columbia Counties, PA. All properties are managed on behalf of other landowners; MARC owns no real estate.



	MARC MANAGI	ED PROPERTIES		
PROPERTY	OWNERSHIP	MANAGEMENT STRUCTURE	PROPERTY SIZE (ACRES)	MANAGED SINCE
Hess Recreation Area	Danville Borough	long-term lease	102	2005
Hopewell Park / Danville Borough Farm Trails	Montour County and Danville Borough	memorandum of understanding	180	2013
Legion Road parcel	Montour Township	license agreement	0.6	2015
Montour Preserve	Montour, LLC (Talen Energy)	lease agreement	657	2015
North Branch Canal Trail	Montour County and Columbia County	lease agreements	37	2010
North Branch Canal Trail Trailhead Parking Area / River Access	Montour County	agreement	3	2012

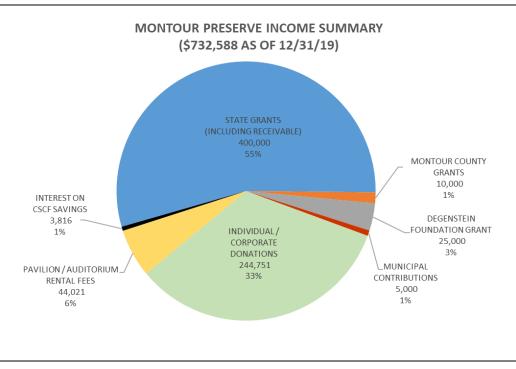


2019 KEY ACCOMPLISHMENTS AND SUCCESSES

MONTOUR PRESERVE CONTINUED OPERATION

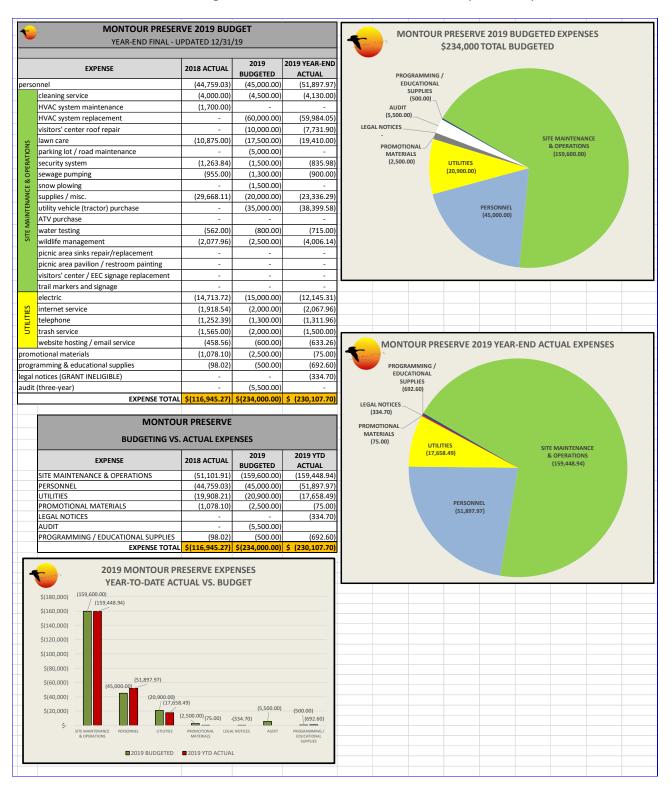
MARC assumed responsibility for the operation and maintenance of portions of the Montour Preserve in Anthony Township, Montour County, in October 2015. It did so under the terms of an annual lease agreement with Montour, LLC (Talen Energy), renewable for up to ten one-year terms.

MARC has worked since late 2014 to raise the funds needed to operate and maintain the recreational amenities at the Montour Preserve. As of December 31, 2019, MARC has raised \$684,751 in grants, donations, and pledges from roughly 700 donors, including a total of \$400,000 from the Commonwealth of Pennsylvania through the Department of Conservation and Natural Resources (DCNR) and the Department of Community and Economic Development (DCED). MARC has generated an additional \$44,021 in revenue from Montour Preserve pavilion and auditorium reservation fees and \$3,816 in interest. In all, MARC has raised a total of \$732,588 for the Montour Preserve.





In 2019, MARC spent a total of \$230,107.70 to operate and maintain portions of the Montour Preserve. A detailed accounting of MARC's 2019 Montour Preserve expenses is provided below.





2019 marked the final year of a three-year grant commitment from the PA Department of Conservation and Natural Resources (DCNR) which supported the operation and maintenance of the Montour Preserve. In all, MARC will have received a total of \$300,000 in DCNR grant funding in support of the Montour Preserve.

In 2019, MARC also received an additional \$100,000 Marketing to Attract Tourists Grant from the PA Department of Community and Economic Development (DCED) to fund the repair and replacement of critical infrastructure and equipment at the Montour Preserve. Grant funds were used to replace the heating/ventilation/air conditioning (HVAC) systems in the visitors' center/ environmental education center building (\$59,984.05), repair roof trusses in the visitors' center (\$7,731.90), and purchase a new utility tractor (\$38,399.58, paid with \$30,000.00 in grant funds and \$8,399.58 in other funds).



As of December 31, 2019, MARC has a combined total of \$166,392 in funds earmarked or grants receivable for the Montour Preserve.

Without the financial support of the Commonwealth of Pennsylvania and our other donors, the ongoing support of the office of Senator John Gordner, the continued cooperation of Montour, LLC (Talen Energy), and MARC's efforts to raise the required funding to maintain/operate the site, it is likely that most of the recreational amenities at the Montour Preserve would have been removed or closed, including the picnic pavilions, boat launch, restrooms, sugar shack, fossil pit, etc. MARC remains committed to securing the long-term future of the site and continues to seek funding and other support to accomplish this important goal.

MAJOR 2019 PROJECT SUPPORTERS







MONTOUR PRESERVE FUNDRAISERS

Though MARC has worked since late 2014 to raise the funds needed to operate and maintain portions of the Montour Preserve, the fall of 2019 saw a major outpouring of public support for the "Preserve the Preserve" effort. MARC was honored by the support of a number of businesses, organizations, and individuals who stepped forward to raise funds on behalf of the Montour Preserve. In particular, MARC thanks Villager Realty of Danville for gathering donations from staff and community members totaling \$1,000. MARC also thanks Resurrection Movement Studios and Hawkins Chevrolet, who, with the support of the Danville Business Alliance and numerous businesses, organizations, and individuals, brought together several hundred attendees for the "Preserve the Preserve" event on Saturday, October 26, raising a total of \$2,784.





MAJOR PROJECT SUPPORTERS



HAWKINS CHEVROLET







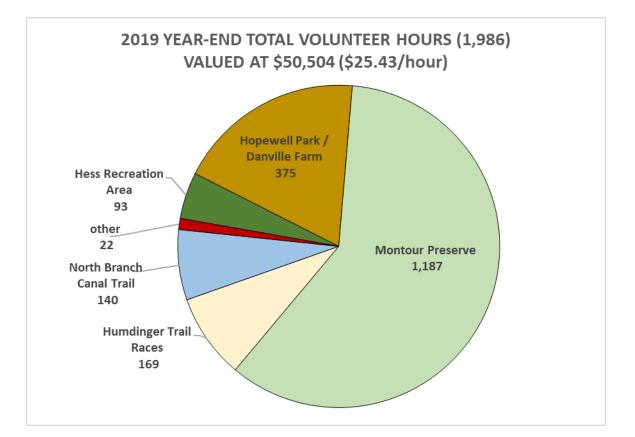


Montour Area Recreation Commission 2019 Annual Report

VOLUNTEER SUPPORT

As noted throughout this report, MARC relies heavily upon the many volunteers who freely give their time and talents to help MARC accomplish its many goals. In 2019, nearly 2,000 hours of volunteer labor were donated by approximately 200 volunteers to MARC-managed sites, projects, and special events. According to the Independent Sector, the value to MARC of this volunteer labor totaled \$50,504.

MARC is sincerely grateful for the many organizations, businesses, and individuals who freely donate their time and talents to our community.









EAGLE SCOUT CANDIDATE PROJECTS					
SCOUT	YEAR	PROJECT			
Dylan Friday	2010	Hess Recreation Area Tree Identification Signage and Guide			
Frank Ulrich	2011	Hess Recreation Area Trail Bridge			
lan Maize	2011	Hess Recreation Area Bike Skills Area Rehabilitation			
Joe Baker	2012	Hess Recreation Area Trailhead Kiosks			
Alek Matunis	2013	Hess Recreation Area Entrance Rehabilitation and Garden			
David Gunther	2014	North Branch Canal Trail Trailhead Sign and Picnic Tables			
Porter Snowden	2014	Hess Recreation Area Benches			
Aaron Keehan	2015	Hess Recreation Area Picnic Tables and Handicapped Parking Areas			
Randy Marks	2015	North Branch Canal Trail Construction			
Hunter Latranyi	2015	North Branch Canal Trail Trailhead Garden and Site Cleanup			
Goody McCormick	2015	Hopewell Park Orienteering Course			
Dave Kratzer	2015	North Branch Canal Trail Picnic Tables			
Nate McDonald	2015	North Branch Canal Trail Benches			
Bradley Yeich	2017	Montour Preserve Bike Racks			
Shawn Marks	2017	Montour Preserve Hummingbird Trail Rehabilitation			
Ethan Bulger	2017	Montour Preserve Braille Trail Rehabilitation			
Spencer Snowden	2017	Hopewell Park Trail Signage			
Eli Henning	2017	Hopewell Park Gazebo Restoration			
Aiden Matunis	2018	Hess Recreation Area Bat Boxes			
Michael Holmes	2018	Hess Recreation Area Wildlife Observation Blind Rehabilitation			
Hunter Wagner	2018	Hess Recreation Area Mahoning Flats Trail Bridge Repair			
Joseph Rinaldi	2019	Hess Recreation Area Restroom and Bleacher Repair and Repainting			













MAJOR 2019 PROJECT SUPPORTERS





FUNDING

Though MARC had been aggressively fundraising for several years for the Montour Preserve and MARC's general operations, it became evident by January 2019 that our efforts were falling far short of what was needed. MARC's staff and board realized the organization had no choice but to make an all-out effort to secure long-term, reliable funding for the sites and programs under its management or face the very real likelihood that the Montour Preserve and some, if not all, other parks and programs under our care might be lost.

To that end, MARC implemented a three-fold fundraising strategy during the summer of 2019 to secure \$200,000 in new, annual funding for 2020 and beyond. These new funds would be used to:

- 1. Adequately maintain the parks and trails under MARC management in good, clean, safe condition (including the Montour Preserve for however long Talen Energy or its successors might be willing to continue the lease of the site).
- 2. Repair and upgrade infrastructure at the parks and trails under MARC management.
- 3. Provide environmental educational programming, outdoor recreational events and support for MARC-affiliated special projects and events.
- 4. Develop new sites and facilities (if funding allows).

The three sources of revenue to be developed included:

- 1. An endowed fund at the Central Susquehanna Community Foundation with an initial balance of not less than \$1.5 million. This would generate approximately \$60,000 in annual funding to MARC and would increase as the fund's balance continued to grow.
- 2. New funding from MARC's member entities, particularly Montour County, in an amount of not less than \$65,000.
- 3. At least \$65,000 in new donations from regional health care organizations, businesses and individuals, as well as new fundraisers and special events hosted by MARC and supporting entities.



After many months of little to no success, MARC's fortunes finally took a profound turn for the better with the announcements in October 2019 of several new sources of funding, including:

- The Montour County Commissioners, working in conjunction with leadership and boards of the Columbia-Montour Visitors Bureau (CMVB) and MARC, announced their intention to increase Montour County's hotel room tax from 3% to 5%, effective as of January 1, 2020. The new revenues to be generated – estimated at approximately \$167,000 per year – will be granted by the CMVB to MARC, subject to the terms and conditions of the memorandum of understanding entered into by Montour County, the CMVB, and MARC.
- 2. MARC announced an agreement with Talen Energy to extend the Montour Preserve lease agreements from a one-year term to a three-year term, with the option to extend the leases for two additional three-year terms.
- 3. MARC established an endowed fund at the Central Susquehanna Community Foundation, with a stated purpose of supporting "educational programming, special events, administrative expenses, and the construction and maintenance of parks, trails and open spaces in MARC's area of service. This shall include the Montour Preserve, located in Anthony Township, Montour County, for so long as MARC shall operate and maintain the site." An initial opening contribution of \$1,000 was made by Bob and Becky Stoudt and family.
- 4. Geisinger announced its intent to donate \$25,000 per year for five years to MARC beginning in 2020 to support MARC's operations. In the announcement, Geisinger noted its belief that "MARC's efforts are important to provide safe walkable areas for families to engage in relaxation, recreation and physical activity that promote healthy lifestyles."

In all, MARC has secured roughly \$192,000 in reliable funding for each of the next five years and will continue to aggressively seek donations, new sources of revenue, grants, and other funding opportunities to secure the long-term future of the organization and the sites and programs under its care.

PROJECT SUPPORTERS





2019 KEY CHALLENGES

FUNDRAISING / FINANCIAL STABILITY

Funding challenges have been a recurring theme in MARC reports since the beginning of the commission. This is not a problem unique to our organization, but MARC's structure and operations present several challenges that have been difficult to overcome.

MARC is pleased to note that 2019 saw major progress toward addressing these funding challenges. Funding from the Montour County Hotel Tax and Geisinger will provide most of the funding MARC needs to adequately maintain the sites and projects under its management. MARC is confident of its ability to find the remainder of the funding needed to operate in 2020.

However, MARC is aware that the Montour County Hotel Tax funding is subject to the terms and conditions of the Memorandum of Understanding entered into by Montour County, the Columbia-Montour Visitors Bureau, and MARC. MARC must remain cognizant of the purpose of the funding and must continually strive to ensure that MARC's efforts are tourism focused. MARC must also provide financial accountability and regular reporting to ensure the funding can continue in years to come.

Along these same lines, the funding support by Geisinger is intended to promote health and wellness in our community. The funding is for a period of five years and is subject to MARC's performance and accountability. As with the Montour County Hotel Tax funding, MARC must remain cognizant of its responsibilities to Geisinger and the health and wellness of our community and must strive to demonstrate its ability to deliver results.

MARC began to make progress in 2019 on securing voluntary donations from site visitors, particularly at the Montour Preserve. MARC staff will work to revise and improve our marketing materials to better target users of each site (rather than one organization-wide marketing piece) and significantly increase voluntary donations made to support each site or special project.

Finally, MARC must make every possible effort to secure contributions to MARC's new endowed fund at the Central Susquehanna Community Foundation, with an eventual goal of not less than \$1.5 million in the fund. Accomplishing this goal will provide MARC with a perpetual source of annual funding of at least \$60,000, increasing as the fund's balance continues to grow.



DEFERRED MAINTENANCE

MARC begins 2020 with a significant backlog of deferred maintenance at most of the sites under its management. This is an unfortunate result of inadequate funding in previous years. An exception to this situation is the Montour Preserve, where grant funding from DCNR and DCED in 2019 has helped MARC catch up with most deferred maintenance.

However, MARC staff and volunteers have worked very hard to keep sites in the best condition that funding would allow, and MARC is well positioned to act upon maintenance needs as soon as new funding arrives. MARC staff have documented planned maintenance upgrades in the 2020 – 2025 Strategic Plan, to be considered for approval at MARC's January 2020 meeting.

Items of particular concern at the Hess Recreation Area include repaving of the park access road, repairs to the parking lot, stabilization of areas of subsidence along the Robbins Trail, repair or removal of the boardwalk sections of the Mahoning Flats Trail, and removal of the bike skills area features.

Items of particular concern at Hopewell Park include parking lot repairs and expansion, drainage repairs in the pump track and parking lot area, and repairs to the bike jumps area.

Items of particular concern at the North Branch Canal Trail include drainage fixes and trail realignments in Montour Township, Columbia County, stabilization of areas of subsidence and erosion, and clearing and reopening of the middle portion of the trail near the Montour County/Columbia County line.

MARC's staff and leadership will have to remain focused on strategically planning and budgeting for routine and extraordinary maintenance while also working toward improvements at the sites under MARC's management.

EMPLOYEE RETENTION AND COMPENSATION

MARC has been exceedingly fortunate to attract and retain employees who are committed to the long-term success of the organization and the Montour County community. The personal situations of MARC's current staff allow them the opportunity to work for an organization with limited compensation, but MARC cannot assume that will always be the case.

As noted earlier in this report, all MARC staff members are part-time hourly employees. 2019 hourly labor rates ranged from \$15.00/hour to \$22.00/hour. Staff receive no benefits, no paid holidays, and no paid vacation. Staff provide their own vehicles, computers, cell phones, and work clothes, without reimbursement. MARC's total 2019 payroll compensation for four employees, including all applicable payroll taxes, totaled \$77,966.32.

MARC's budget situation in past years has not allowed the organization to consider improving employee compensation. However, if MARC can continue to improve its funding situation, the organization should evaluate employee compensation and implement a plan for corrective action and future adjustments as may be warranted.



2020 OUTLOOK

For the first time in many years, MARC begins 2020 with a solidly optimistic outlook for the year ahead. The serious challenges of 2019 have led to the establishment of a sound financial foundation, upon which MARC can build a sustained, successful operation.

In order to effectively leverage the support MARC has received, MARC's staff and leadership must:

- 1. maintain a sustained focus on tightly controlling spending
- 2. maintain strong working relationships with municipal leaders and partnering organizations
- 3. pursue grants and other sources of funding when appropriate
- 4. develop new sources of revenue
- 5. promote volunteer opportunities
- 6. strategically plan for maintenance and upgrades of existing facilities as well as the acquisition and development of new amenities
- 7. seek new strategic partnerships
- 8. remain focused on providing excellent customer service in all aspects of MARC's operations
- 9. actively seek donors to MARC's endowed fund to meet and exceed the target goal of \$1.5 million

The adoption of MARC's 2020 – 2025 Strategic Plan (anticipated January 2020) should provide firm guidance to MARC's staff, leadership, and supporters and direct the organization's efforts in the years to come.

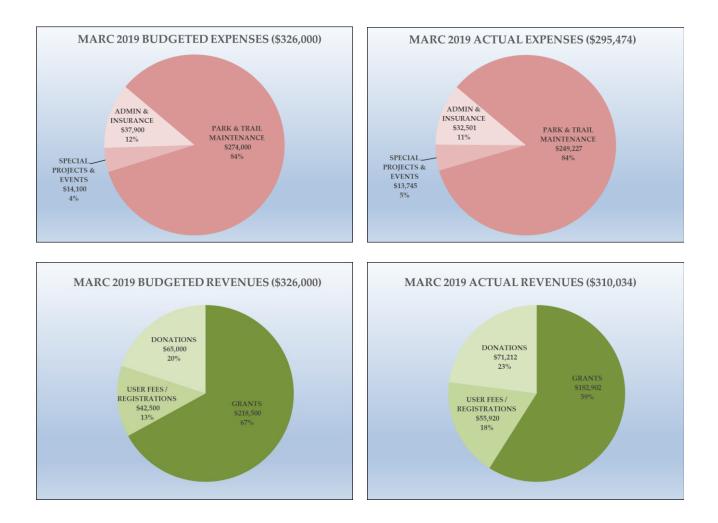
MARC's staff and leadership have weathered many years of challenges and have developed a solid base of community support upon which the organization can begin to build in 2020. With careful planning and implementation, as well as with a sustained focus on fundraising and budgeting, the future of outdoor recreation in Montour County is as bright as it has been in a very long time.



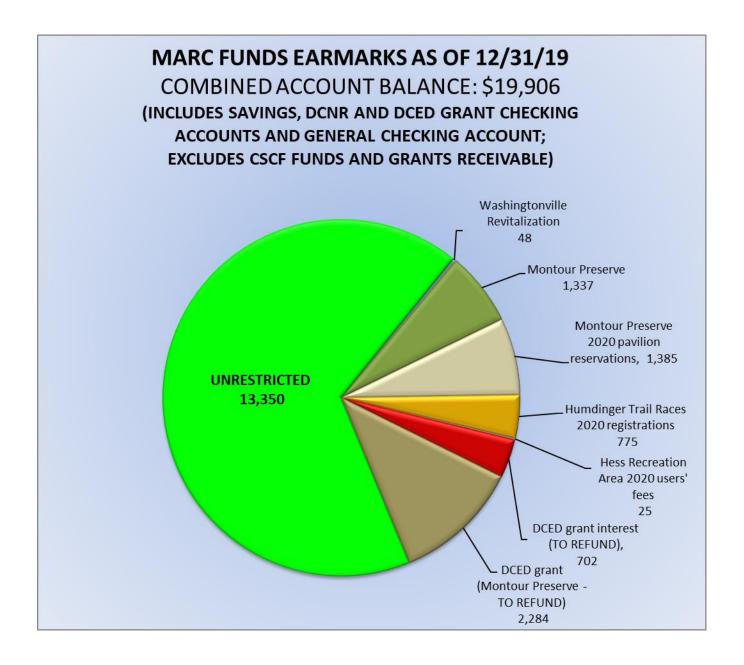
	MONTOUR AREA RECREATION COMMISSION NOTE: NOTE:	20 AI UM FUND MONTOUF	[9 MA] OPTED 11 ING REQU	RC BU /19/18; YEA IREMENTS E ACCOUN	2019 MARC BUDGET (YEAR-END FINAL) ADOPTED 11/19/18; YEAR-END INFORMATION UPDATED 1/4/20 MINIMUM FUNDING REQUIREMENTS (DEFERRAL OF ALL NON-ESSENTIAL MAINTENANCE) NOTE: MONTOUR PRESERVE ACCOUNTING IS KEPT SEPARATE FROM OTHER ACCOUNTING	(CE) ING				
	EXPENSE	BUDGETED AMOUNT	YEAR-END ACTUAL	YEAR-END ACTUAL VS. BUDGET	B FUNDING SOURCES	BUDGETED YI	YEAR-END ACTUAL	KEAR-END ACTUAL VS. BUDGET	YEAR-END BUDGETED ACTUAL LINE ITEM VS. SURPLUS / BUDGET (DEHCIT)	YEAR-END ACTUAL LINE ITEM SURPLUS / (DEFICIT)
ENVNCE	Montour Preserve \$ (234,000,00) \$(230,107.70)	\$ (234,000.00)	\$(230,107.70)	%£'86	DCNR grant funding \$ 90,000.00 DCED grant funding \$ 90,000.00 pavilion / auditorium reservations \$ 12,000.00 donations \$ 5,000.00 transfer from Central Susquehama Community Foundation Fund \$ 22,000.00 transfer from Central Susquehama Carryover balance from 2018 \$ 15,000.00	90,000.00 \$ 90,000.00 \$ 12,000.00 \$ 5,000.00 \$ 22,000.00 \$ 15,000.00 \$	60,185.63 97,715.95 10,840.00 20,369.95 10,000.00 32,333.45	66.9% 108.6% 90.3% 407.4% 45.5% 215.6%	۱ ب	\$ 1,337.28
TNIA	MONTOUR PRESERVE TOTAL EXPENSES \$ (234,000,00)	\$ (234,000.00)	\$(230,107.70)	98.3%	MONTOUR PRESERVE TOTAL INCOME \$ 234,000.00 \$ 231,444.98	234,000.00 \$ 1	231,444.98	98.9%	۰ ج	\$ 1,337.28
ר אי		\$ (15,000.00)	1	87.9%	user fees [1,000], donations [0]	1,000.00 \$	1,725.00	172.5%	\$ (14,000.00)	\$ (11,458.43)
IAA	North Branch Canal Trail (Montour Co. portion)	\$ (3,500.00) \$	\$ (521.29)	14.9%	donations [0]	\$			\$ (3,500.00)	\$ (521.29)
T -8 2	Columbia County Projects (incl. NBCT, Montour Twp. parcel)	\$ (1,500.00) \$	\$ (1,541.29)	102.8%	Columbia County \$	1,500.00 \$		0.0%	- \$	\$ (1,541.29)
₽ВК	Hopewell Park/Borough Farm Trails	\$ (3,000.00) \$	\$ (1,964.64)	65.5%	donations [0], criminal restitution [150]	\$	150.00		\$ (3,000.00)	\$ (1,814.64)
7d	River Drive parcel (NBCT parking)	\$ (2,000.00)	\$ (851.25)	42.6%	donations [0]	\$	-		\$ (2,000.00)	\$ (851.25)
	tools & supplies	\$ (2,000.00)	\$ (1,057.91)	52.9%					\$ (2,000.00)	\$ (1,057.91)
	ATV purchase	\$ (9,000.00)	- \$	0.0%	grant <mark>\$</mark>	9,000.00 \$		0.0%	- \$	- \$
	trail signage project (Phase II)	\$ (4,000.00)	- \$	0.0%	Montour County Commissioners' Tourism Fund grant \$	3,000.00 \$		0.0%	\$ (1,000.00)	- \$
ENTS ECTS UAL	Humdinger Trail Races	\$ (12,800.00)	\$ (11,689.07)	91.3%	race registration fees \$	14,500.00 \$	11,021.80	76.0%	\$ 1,700.00	\$ (667.27)
FROJ	other special projects & events	\$ (1,300.00)	\$ (2,055.55)	158.1%	donations	\$	100.00		\$ (1,300.00)	\$ (1,955.55)
	admin / misc. other (includes Stoudt admin labor)	\$ (18,000.00)	\$ (16,482.41)	91.6%					\$ (18,000.00)	\$ (16,482.41)
	insurance (D&O, General & Workers' Comp)	\$ (14,000.00)	14,000.00) \$ (12,415.00)	88.7%					\$ (14,000.00) \$ (12,415.00)	\$ (12,415.00)
	accounting	\$ (1,800.00) \$	\$ (1,450.00)	80.6%					\$ (1,800.00) \$	\$ (1,450.00)
S∩B ∛D∛	office supplies	\$ (1,000.00) \$	\$ (820.01)	82.0%					\$ (1,000.00) \$	\$ (820.01)
	dues & fees	\$ (1,300.00) \$	\$ (731.50)	56.3%					\$ (1,300.00)	\$ (731.50)
	public notices	\$ (1,800.00)	\$ (602.50)	33.5%					\$ (1,800.00)	\$ (602.50)
					Montour Co. Act 13 funding	25,000.00 \$	25,000.00	100.0%	\$ 25,000.00	\$ 25,000.00
ЧЕВ					transfer from Central Susquehanna Community Foundation Fund \$	- \$	3,000.00		- \$	- \$
ITO					carryover balance from 2018 \$	5,000.00 \$	9,948.46	199.0%	\$ 5,000.00	\$ 9,948.46
					unrestricted donations \$	33,000.00 \$	27,643.36	83.8%	\$ 33,000.00	\$ 27,643.36
ST	TOTAL EXPENSES (EXCLUDING MONTOUR PRESERVE) \$ (92,000.00) \$ (65,365.82)	\$ (92,000.00)	\$ (65,365.82)		TOTAL REVENUES (EXCLUDING MONTOUR PRESERVE) \$	92,000.00 \$	78,588.62	85.4%	- \$	\$ 13,222.80
ATC	MONTOUR PRESERVE TOTAL EXPENSES	\$ (234,000.00) \$ (230,107.70)	\$(230,107.70)	98.3%	MONTOUR PRESERVE TOTAL INCOME \$ 234,000.00	234,000.00 \$:	\$ 231,444.98		- \$	\$ 1,337.28
)T	GRAND TOTAL EXPENSES	\$ (326,000.00)	26,000.00) \$(295,473.52)	%9.06	GRAND TOTAL INCOME \$ 326,000.00 \$ 310,033.60	326,000.00 \$ 3	310,033.60	95.1%	۰ ج	\$ 14,560.08

2019 YEAR-END BUDGET AND FINANCIAL STATEMENTS

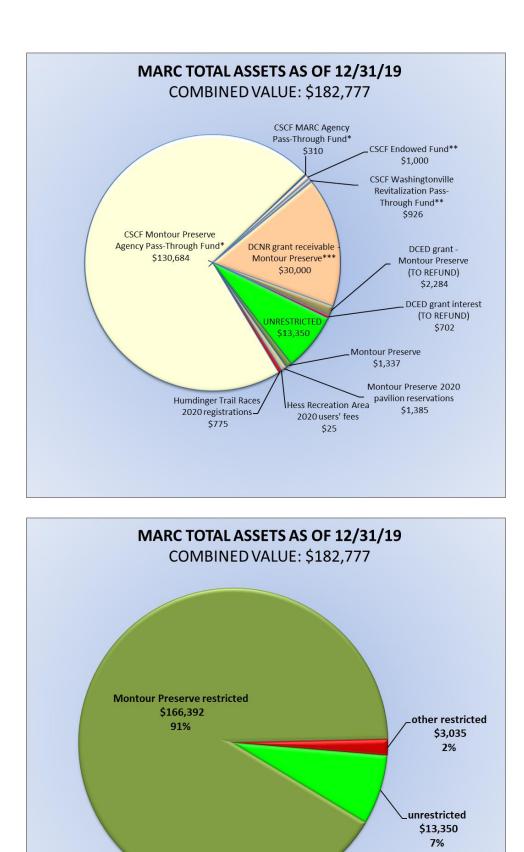








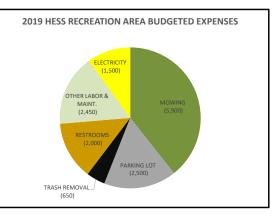




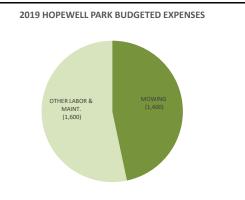


MONTOUR AREA RECREATION COMMISSION MANAGED SITES 2019 BUDGETS BUDGET ADOPTED 11/19/18

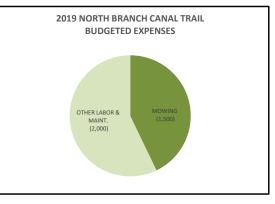
YEAR-END FINAL INFORMATION UPDATED 1/4/20



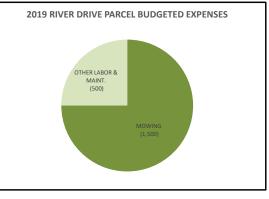
HESS RECRE	ATION AREA	2019 BUDGE	T
EXPENSE	2018 ACTUAL	2019 BUDGETED	2019 YEAR- END ACTUAL
MOWING	(4,999)	(5,900)	(5,347.00)
PARKING LOT	(2,812)	(2,500)	(2,500.00)
TRASH REMOVAL	(599)	(650)	(780.00)
RESTROOMS	(1,817)	(2,000)	(1,840.17)
OTHER LABOR & MAINT.	(2,248)	(2,450)	(2,009.06)
ELECTRICITY	(1,431)	(1,500)	(707.20)
TOTAL	(13,906)	(15,000)	(13,183.43)



HOPEW	ELL PARK 201	9 BUDGET	
EXPENSE	2018 ACTUAL	2019 BUDGETED	2019 YEAR- END ACTUAL
MOWING	(1,000)	(1,400)	(880.00)
OTHER LABOR & MAINT.	(142)	(1,600)	(1,084.64)
parking lot repairs			
TOTAL	(1,142)	(3,000)	(1,964.64)



NORTH BRANCH CAN	AL TRAIL (MC	ONTOUR) 201	9 BUDGET
EXPENSE	2018 ACTUAL	2019 BUDGETED	2019 YEAR- END ACTUAL
MOWING	(750)	(1,500)	(255.00)
OTHER LABOR & MAINT.	(1,626)	(2,000)	(266.29)
TRASH REMOVAL	(605)	-	
TOTAL	(2,981)	(3,500)	(521.29)



RIVER DRI	VE PARCEL 20	019 BUDGET	
EXPENSE	2018 ACTUAL	2019 BUDGETED	2019 YEAR- END ACTUAL
MOWING	(1,100)	(1,500)	(800.00)
OTHER LABOR & MAINT.	(222)	(500)	(51.25)
TOTAL	(1,322)	(2,000)	(851.25)



2020 BUDGETING

L,	2020 MARC BUDGET						
	EXPENSE	BUDGET	FUNDING SOURCES	BUDGET	BUDGETED LINE ITEM SURPLUS / (DEFICIT)		
PARK & TRAIL MAINTENANCE	Montour Preserve	\$(158,000.00)	DCNR grant (close-out payment in 2020) pavilion / auditorium reservations donations transfer from Central Susquehanna Community Foundation Fund carryover prior year-end balance	 \$ 10,000.00 \$ 6,000.00 \$ 50,000.00 	\$ (58,000.00)		
MAJ	Hess Recreation Area	, (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			\$ (16,000.00)		
AIL	North Branch Canal Trail (Montour Co. portion)	\$ (1,500.00)	donations [300]		\$ (1,200.00)		
L TI	Columbia County projects		Columbia County		\$-		
KK &	Hopewell Park/Borough Farm Trails		donations [500]	\$ 500.00	\$ (5,000.00)		
PAI	River Drive parcel (NBCT parking)	\$ (2,000.00)		\$ -	\$ (2,000.00)		
	Washingtonville Revitalization projects		donations [3,000]	\$ 3,000.00	\$ (3,000.00)		
	tools & supplies			\$ -	\$ (1,500.00)		
	Humdinger Trail Races		race registration fees and sponsorships		\$ -		
SPECIAL PROJECTS & EVENTS	Chilli Challenge	\$ (7,500.00)	race registration fees and sponsorships	\$ 7,500.00	\$ -		
3 EC	Montour 24	,	race registration fees and sponsorships		\$-		
L PROJI	Danville / Montour Co. bike / ped safety projects			\$ -	\$ (1,000.00)		
AL I EV	wellness special projects			\$ -	\$ (3,000.00)		
ECL	tourism promotion special projects			\$ -	\$ (2,000.00)		
SP	mountain biking special projects	\$ (10,000.00)	donations [3,500]	\$ 3,500.00	\$ (6,500.00)		
	other special projects & events	\$ (2,000.00)		\$ -	\$ (2,000.00)		
ADMIN / INSURANCE	admin / misc. other (includes Stoudt admin labor)	\$ (17,000.00)		\$ -	\$ (17,000.00)		
[KA]	insurance (D&O, General & Workers' Comp)	\$ (14,000.00)		\$ -	\$ (14,000.00)		
NSU	accounting	\$ (1,800.00)		\$ -	\$ (1,800.00)		
II / 7	office supplies	\$ (1,000.00)		\$ -	\$ (1,000.00)		
MIM	dues & fees	\$ (1,000.00)		\$-	\$ (1,000.00)		
AD	public notices	\$ (1,000.00)		\$-	\$ (1,000.00)		
			Montour Co. Act 13 funding	\$ 5,000.00	\$ 5,000.00		
			Montour County Hotel Tax	\$ 100,000.00	\$ 100,000.00		
OTHER			Geisinger contribution	\$ 25,000.00	\$ 25,000.00		
OTI			transfer from Central Susquehanna Community Foundation Fund	\$ -	\$-		
			carryover 2019 year-end unrestricted balance	\$ 2,000.00	\$ 2,000.00		
			unrestricted donations	\$ 5,000.00	\$ 5,000.00		
	TOTAL EXPENSES	\$ (275,800.00)	TOTAL INCOME	\$ 275,800.00	\$ -		

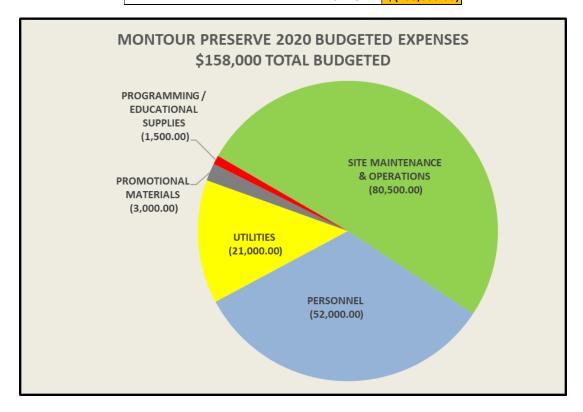
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MONTOUR PRESERVE 2020 BUDGET

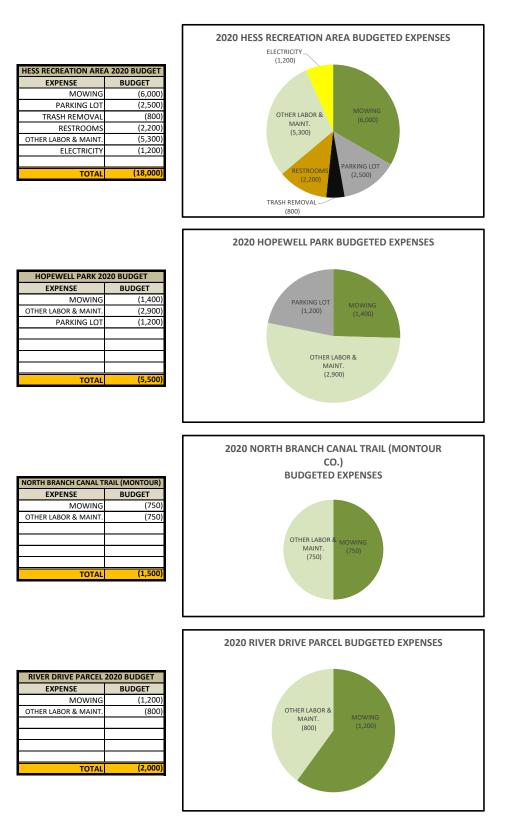
BUDGET ADOPTED 11/25/19

	EXPENSE	BUDGET
perso	nnel	(52,000.00)
	cleaning service	(4,500.00)
	HVAC system maintenance	(1,000.00)
	lawn care	(21,000.00)
SNC	parking lot / road maintenance	(7,500.00)
ATIC	security system	(1,500.00)
DER	sewage pumping	(1,000.00)
SITE MAINTENANCE & OPERATIONS	snow plowing	(2,500.00)
NCE	supplies / misc.	(16,000.00)
ENA	ATV purchase	(10,000.00)
INT	water testing	(1,000.00)
MA	wildlife management	(4,500.00)
SITE	picnic area sinks repair/replacement	(2,000.00)
	picnic area pavilion / restroom painting	(4,000.00)
	visitors' center / EEC signage replacement	(2,000.00)
	trail markers and signage	(2,000.00)
	electric	(15,000.00)
IES	internet service	(2,000.00)
UTILITIES	telephone	(1,300.00)
UT	trash service	(2,000.00)
	website hosting / email service	(700.00)
prom	otional materials	(3,000.00)
progr	amming & educational supplies	(1,500.00)
	EXPENSE TOTAL	\$(158,000.00)





MONTOUR AREA RECREATION COMMISSION MANAGED SITES 2020 BUDGETS BUDGET ADOPTED 11/25/19





2019 SPONSOR / SUPPORTER ACKNOWLEDGMENTS

The Montour Area Recreation Commission is honored to acknowledge the following businesses, organizations and individuals who provided funding, goods or services in support of our work in 2019. Every effort has been made to acknowledge all donors and MARC sincerely regrets any errors or omissions.



MARC GENERAL OPERATIONS



Note: this listing includes donors to the Montour Area Recreation Commission Agency Pass-Through Fund at the Central Susquehanna Community Foundation who made donations between January 1, 2019 and June 30, 2019. Information regarding donors who contributed to this fund during the July 1 through December 31, 2019 timeframe is not available as of the time of the writing of this report. These donors will be acknowledged in an updated version of this report.



MONTOUR PRESERVE



ty. Inc.

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Montour Area Recreation Commission 2019 Annual Report

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For copies of this report, please visit <u>http://montourrec.com/annual-report/</u> or contact Bob Stoudt, MARC Director, at (570) 336-2060 or <u>RStoudt@MontourRec.com</u>

Ongo

Montour Area Recreation Commission | PO Box 456 | Danville, PA 17821

