



2020 BUDGETING

DRAFT REVISED 11/23/2019

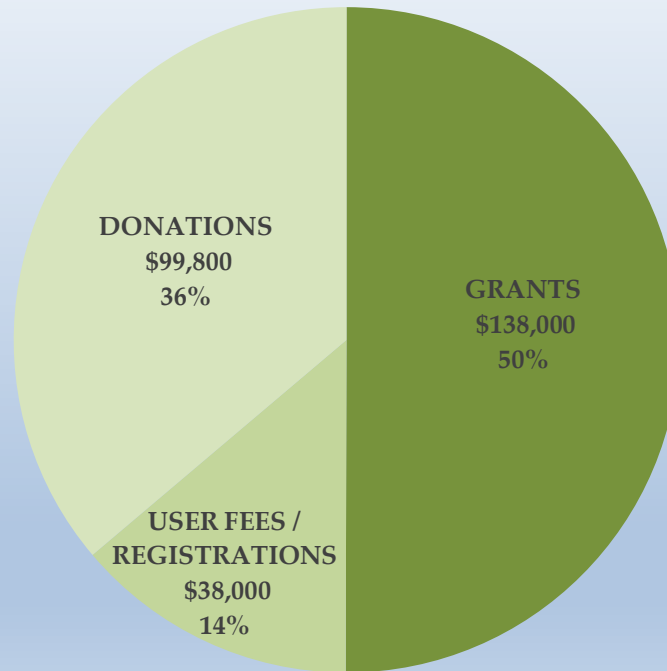


2020 MARC BUDGET DRAFT

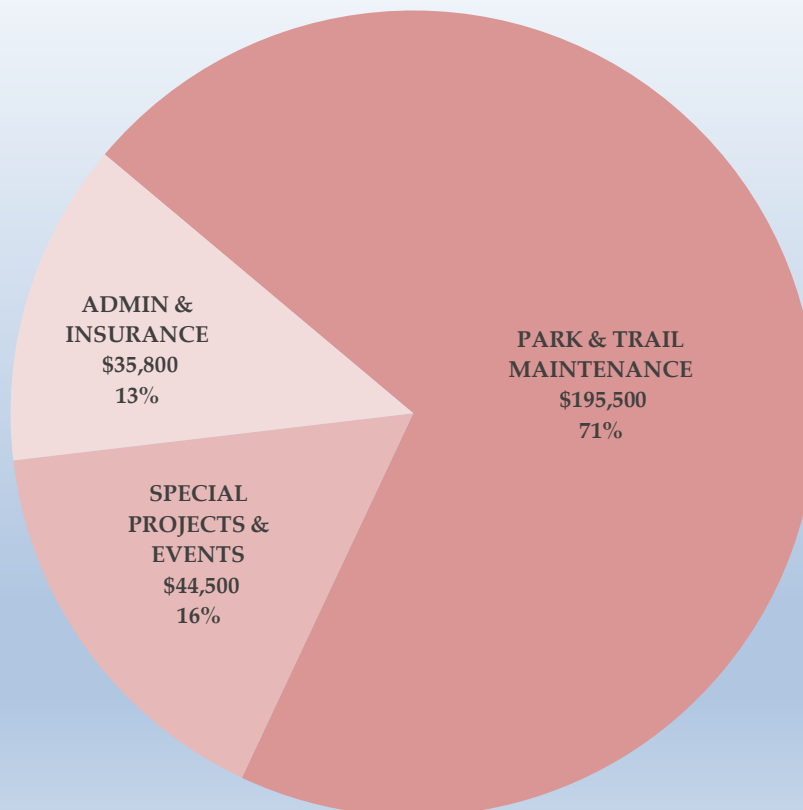
STOUDT DRAFT REVISED BUDGET UPDATED 11/23/19

EXPENSE	2019 BUDGETED	2019 YEAR- TO-DATE ACTUAL	2020 PROPOSED	FUNDING SOURCES	2019 BUDGETED AMOUNT	2019 YEAR- TO-DATE ACTUAL	2020 PROPOSED	2020 PROPOSED LINE ITEM SURPLUS / (DEFICIT)
PARK & TRAIL MAINTENANCE	Montour Preserve	\$ (234,000.00)	\$ (203,949.30)	\$ (158,000.00)	DCNR grant (close-out payment in 2020)	\$ 90,000.00	\$ 30,000.00	
					DCED grant funding	\$ 90,000.00	\$ -	
					pavilion / auditorium reservations	\$ 12,000.00	\$ 10,715.00	\$ 10,000.00
					donations	\$ 5,000.00	\$ 17,335.95	\$ 6,000.00
					transfer from Central Susquehanna Community Foundation Fund	\$ 22,000.00	\$ 10,000.00	\$ 50,000.00
					carryover prior year-end balance	\$ 15,000.00	\$ 32,333.45	\$ 4,000.00
	Hess Recreation Area	\$ (15,000.00)	\$ (12,718.86)	\$ (18,000.00)	user fees [1,500], donations [500]	\$ 1,000.00	\$ 1,775.00	\$ 2,000.00
	North Branch Canal Trail (Montour Co. portion)	\$ (3,500.00)	\$ (485.56)	\$ (1,500.00)	donations [300]	\$ -	\$ -	\$ 300.00
	Columbia County Projects (incl. NBCT, Montour Twp. parcel)	\$ (1,500.00)	\$ (1,523.42)	\$ (3,000.00)	Columbia County	\$ 1,500.00	\$ -	\$ 3,000.00
	Hopewell Park/Borough Farm Trails	\$ (3,000.00)	\$ (1,705.29)	\$ (5,500.00)	donations [500]	\$ -	\$ 77.50	\$ 500.00
SPECIAL PROJECTS & EVENTS	River Drive parcel (NBCT parking)	\$ (2,000.00)	\$ (851.25)	\$ (2,000.00)		\$ -	\$ -	\$ (2,000.00)
	Washingtonville Revitalization projects	\$ -	\$ -	\$ (6,000.00)	donations [3,000]	\$ -	\$ -	\$ (3,000.00)
	tools & supplies	\$ (2,000.00)	\$ (1,057.91)	\$ (1,500.00)		\$ -	\$ -	\$ (1,500.00)
	ATV purchase	\$ (9,000.00)	\$ -	\$ -	grant	\$ 9,000.00	\$ -	\$ -
	trail signage project (Phase II)	\$ (4,000.00)	\$ -	\$ -	Montour County Commissioners' Tourism Fund grant	\$ 3,000.00	\$ -	\$ -
	Humdinger Trail Races	\$ (12,800.00)	\$ (11,566.65)	\$ (11,500.00)	race registration fees and sponsorships	\$ 14,500.00	\$ 11,021.80	\$ 11,500.00
	Chilli Challenge	\$ -	\$ -	\$ (7,500.00)	race registration fees and sponsorships	\$ -	\$ -	\$ 7,500.00
	Montour 24	\$ -	\$ -	\$ (7,500.00)	race registration fees and sponsorships	\$ -	\$ -	\$ -
	Danville / Montour Co. bike / ped safety projects	\$ -	\$ -	\$ (1,000.00)		\$ -	\$ -	\$ (1,000.00)
	wellness special projects	\$ -	\$ -	\$ (3,000.00)		\$ -	\$ -	\$ (3,000.00)
ADMIN / INSURANCE	tourism promotion special projects	\$ -	\$ -	\$ (2,000.00)		\$ -	\$ -	\$ (2,000.00)
	mountain biking special projects	\$ -	\$ -	\$ (10,000.00)	donations [3,500]	\$ -	\$ -	\$ (6,500.00)
	other special projects & events	\$ (1,300.00)	\$ (1,371.96)	\$ (2,000.00)		\$ -	\$ 100.00	\$ (2,000.00)
	admin / misc. other (includes Stoudt admin labor)	\$ (18,000.00)	\$ (15,162.38)	\$ (17,000.00)		\$ -	\$ -	\$ (17,000.00)
	insurance (D&O, General & Workers' Comp)	\$ (14,000.00)	\$ (12,415.00)	\$ (14,000.00)		\$ -	\$ -	\$ (14,000.00)
	accounting	\$ (1,800.00)	\$ (1,450.00)	\$ (1,800.00)		\$ -	\$ -	\$ (1,800.00)
	office supplies	\$ (1,000.00)	\$ (688.28)	\$ (1,000.00)		\$ -	\$ -	\$ (1,000.00)
	dues & fees	\$ (1,300.00)	\$ (731.50)	\$ (1,000.00)		\$ -	\$ -	\$ (1,000.00)
	public notices	\$ (1,800.00)	\$ (602.50)	\$ (1,000.00)		\$ -	\$ -	\$ (1,000.00)
					Montour Co. Act 13 funding	\$ 25,000.00	\$ 25,000.00	\$ 5,000.00
OTHER					Montour County Hotel Tax	\$ -	\$ -	\$ 100,000.00
					Geisinger contribution	\$ -	\$ -	\$ 25,000.00
					transfer from Central Susquehanna Community Foundation Fund	\$ -	\$ 3,000.00	\$ -
					carryover prior year-end balance	\$ 5,000.00	\$ 9,948.46	\$ 2,000.00
					unrestricted donations	\$ 33,000.00	\$ 16,016.96	\$ 5,000.00
	TOTAL EXPENSES	\$ (326,000.00)	\$ (266,279.84)	\$ (275,800.00)	TOTAL INCOME	\$ 326,000.00	\$ 297,509.75	\$ -

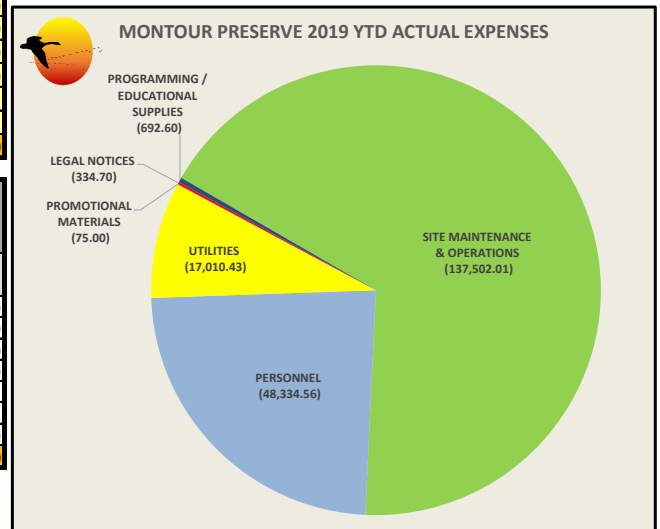
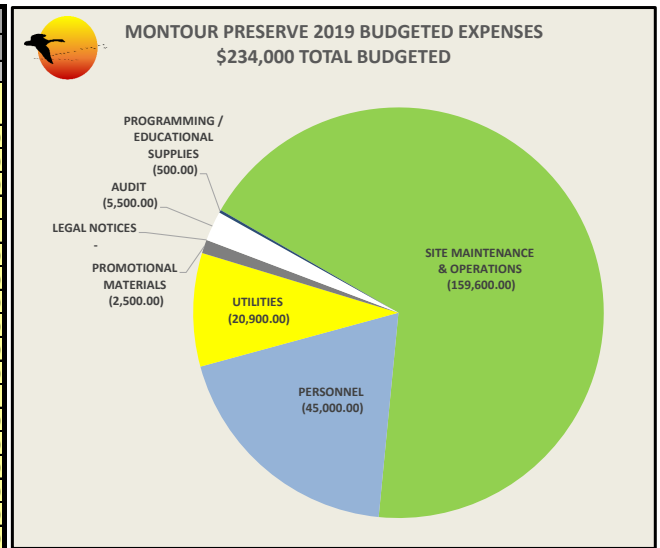
MARC 2020 BUDGETED REVENUES (\$275,800)



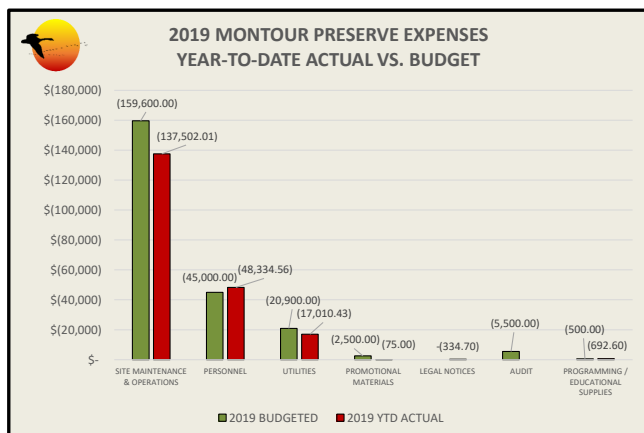
MARC 2020 BUDGETED EXPENSES (\$275,800)



MONTOUR PRESERVE 2019 BUDGET				2020
YTD INFORMATION UPDATED 11/23/19				DRAFT
BUDGET ADOPTED 11/19/18				REV. 11/23/19
EXPENSE	2018 ACTUAL	2019 BUDGETED	2019 YTD ACTUAL	2020 DRAFT BUDGET
personnel	(44,759.03)	(45,000.00)	(48,334.56)	(52,000.00)
cleaning service	(4,000.00)	(4,500.00)	(3,210.00)	(4,500.00)
HVAC system maintenance	(1,700.00)	-	-	(1,000.00)
HVAC system replacement	-	(60,000.00)	(49,147.75)	-
visitors' center roof repair	-	(10,000.00)	-	-
lawn care	(10,875.00)	(17,500.00)	(18,310.00)	(21,000.00)
parking lot / road maintenance	-	(5,000.00)	-	(7,500.00)
security system	(1,263.84)	(1,500.00)	(835.98)	(1,500.00)
sewage pumping	(955.00)	(1,300.00)	(900.00)	(1,000.00)
snow plowing	-	(1,500.00)	-	(2,500.00)
supplies / misc.	(29,668.11)	(20,000.00)	(21,977.56)	(16,000.00)
utility vehicle (tractor) purchase	-	(35,000.00)	(38,399.58)	-
ATV purchase	-	-	-	(10,000.00)
water testing	(562.00)	(800.00)	(715.00)	(1,000.00)
wildlife management	(2,077.96)	(2,500.00)	(4,006.14)	(4,500.00)
picnic area sinks repair/replacement	-	-	-	(2,000.00)
picnic area pavilion / restroom painting	-	-	-	(4,000.00)
visitors' center / EEC signage replacement	-	-	-	(2,000.00)
trail markers and signage	-	-	-	(2,000.00)
electric	(14,713.72)	(15,000.00)	(12,145.31)	(15,000.00)
internet service	(1,918.54)	(2,000.00)	(1,723.30)	(2,000.00)
telephone	(1,252.39)	(1,300.00)	(1,204.24)	(1,300.00)
trash service	(1,565.00)	(2,000.00)	(1,375.00)	(2,000.00)
website hosting / email service	(458.56)	(600.00)	(562.58)	(700.00)
promotional materials	(1,078.10)	(2,500.00)	(75.00)	(3,000.00)
programming & educational supplies	(98.02)	(500.00)	(692.60)	(1,500.00)
legal notices (GRANT INELIGIBLE)	-	-	(334.70)	-
audit (three-year)	-	(5,500.00)	-	-
EXPENSE TOTAL	\$(116,945.27)	\$(234,000.00)	\$(203,949.30)	\$(158,000.00)



MONTOUR PRESERVE BUDGETING VS. ACTUAL EXPENSES				
EXPENSE	2018 ACTUAL	2019 BUDGETED	2019 YTD ACTUAL	2020 DRAFT
SITE MAINTENANCE & OPERATIONS	(51,101.91)	(159,600.00)	(137,502.01)	(80,500.00)
PERSONNEL	(44,759.03)	(45,000.00)	(48,334.56)	(52,000.00)
UTILITIES	(19,908.21)	(20,900.00)	(17,010.43)	(21,000.00)
PROMOTIONAL MATERIALS	(1,078.10)	(2,500.00)	(75.00)	(3,000.00)
LEGAL NOTICES	-	-	(334.70)	-
AUDIT	-	(5,500.00)	-	-
PROGRAMMING / EDUCATIONAL SUPPLIES	(98.02)	(500.00)	(692.60)	(1,500.00)
EXPENSE TOTAL	\$(116,945.27)	\$(234,000.00)	\$(203,949.30)	\$(158,000.00)



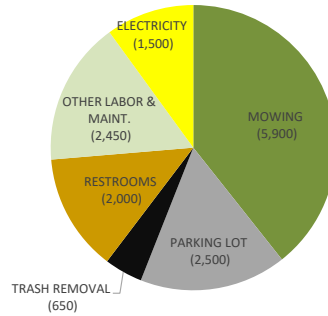
MONTOUR AREA RECREATION COMMISSION MANAGED SITES 2019 BUDGETS

BUDGET ADOPTED 11/19/18

YEAR-TO-DATE INFORMATION UPDATED 11/23/19

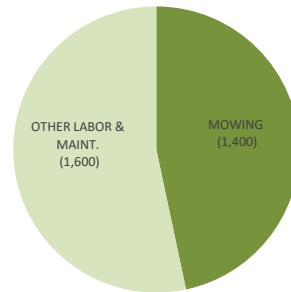
HESS RECREATION AREA 2019 BUDGET				
EXPENSE	2018 ACTUAL	2019 BUDGETED	2019 YTD ACTUAL	2020 DRAFT BUDGET
MOWING	(4,999)	(5,900)	(5,124.00)	(6,000.00)
PARKING LOT	(2,812)	(2,500)	(2,500.00)	(2,500.00)
TRASH REMOVAL	(599)	(650)	(715.00)	(800.00)
RESTROOMS	(1,817)	(2,000)	(1,802.05)	(2,200.00)
OTHER LABOR & MAINT.	(2,248)	(2,450)	(1,951.89)	(5,300.00)
ELECTRICITY	(1,431)	(1,500)	(625.91)	(1,200.00)
TOTAL	(13,906)	(15,000)	(12,718.86)	(18,000.00)

2019 HESS RECREATION AREA BUDGETED EXPENSES



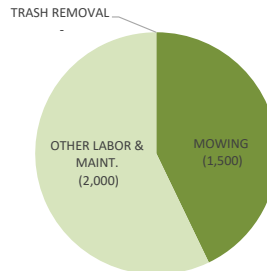
HOPEWELL PARK 2019 BUDGET				
EXPENSE	2018 ACTUAL	2019 BUDGETED	2019 YTD ACTUAL	2020 DRAFT BUDGET
MOWING	(1,000)	(1,400)	(880.00)	(1,400.00)
OTHER LABOR & MAINT.	(142)	(1,600)	(897.79)	(2,900.00)
parking lot repairs				(1,200.00)
TOTAL	(1,142)	(3,000)	(1,777.79)	(5,500.00)

2019 HOPEWELL PARK BUDGETED EXPENSES



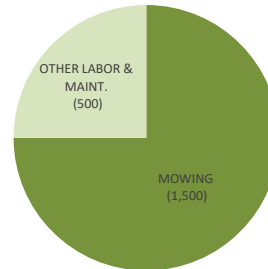
NORTH BRANCH CANAL TRAIL (MONTOUR) 2019 BUDGET				
EXPENSE	2018 ACTUAL	2019 BUDGETED	2019 YTD ACTUAL	2020 DRAFT BUDGET
MOWING	(750)	(1,500)	(255.00)	(750.00)
OTHER LABOR & MAINT.	(1,626)	(2,000)	(230.56)	(750.00)
TRASH REMOVAL	(605)	-	-	
TOTAL	(2,981)	(3,500)	(485.56)	(1,500.00)

2019 NORTH BRANCH CANAL TRAIL BUDGETED EXPENSES

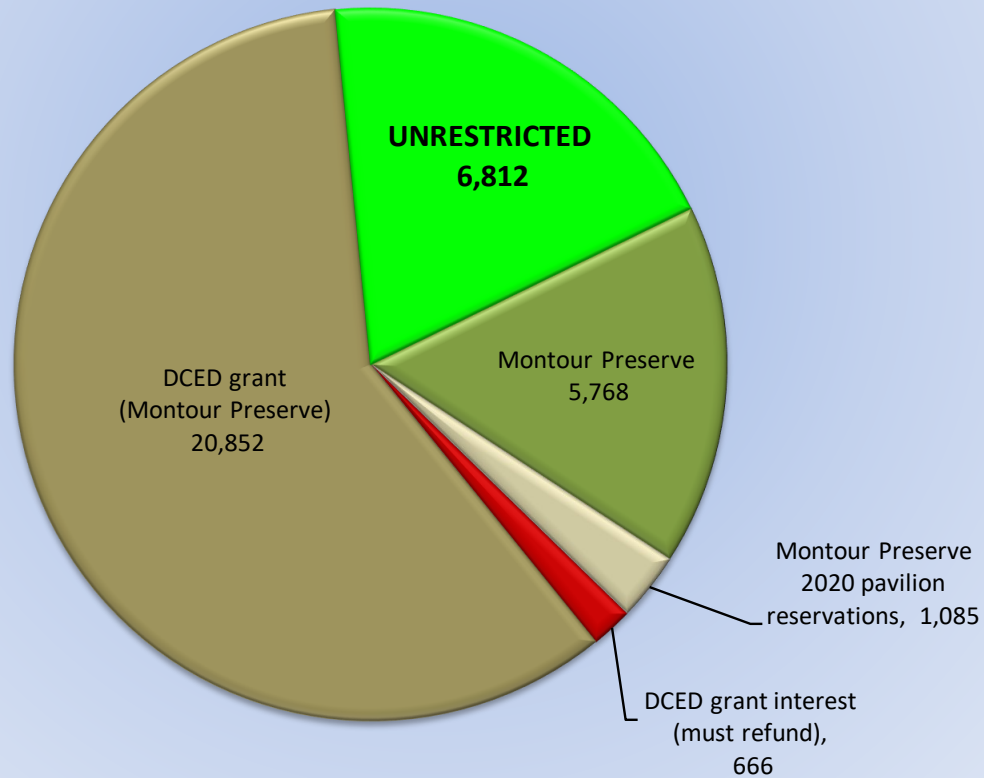


RIVER DRIVE PARCEL 2019 BUDGET				
EXPENSE	2018 ACTUAL	2019 BUDGETED	2019 YTD ACTUAL	2020 DRAFT BUDGET
MOWING	(1,100)	(1,500)	(800.00)	(1,200.00)
OTHER LABOR & MAINT.	(222)	(500)	(51.25)	(800.00)
TOTAL	(1,322)	(2,000)	(851.25)	(2,000.00)

2019 RIVER DRIVE PARCEL BUDGETED EXPENSES

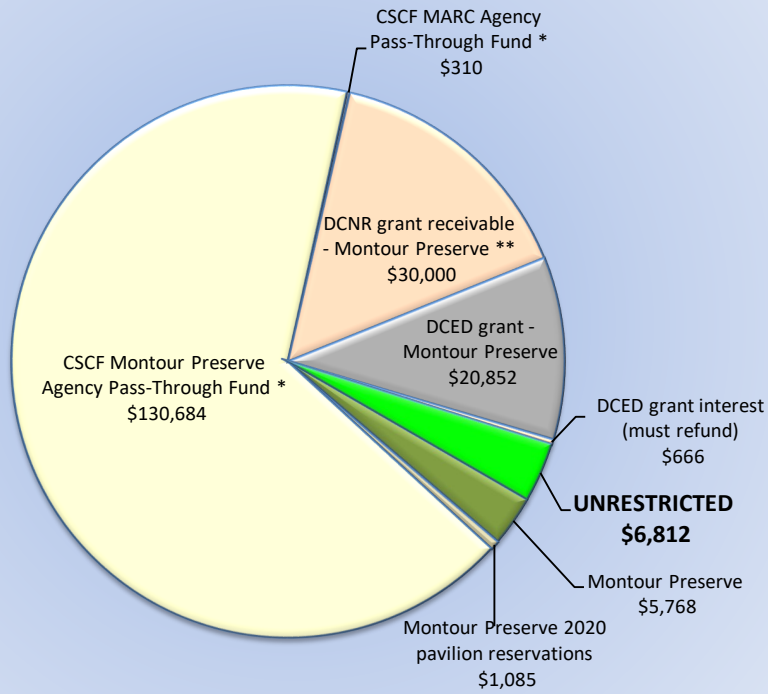


MARC FUNDS EARMARKS AS OF 11/23/19
COMBINED ACCOUNT BALANCE: \$35,184
(INCLUDES SAVINGS, DCNR AND DCED GRANT CHECKING
ACCOUNTS AND GENERAL CHECKING ACCOUNT;
EXCLUDES CSCF FUNDS AND GRANTS RECEIVABLE)



MARC TOTAL ASSETS AS OF 11/23/19

COMBINED VALUE: \$196,177

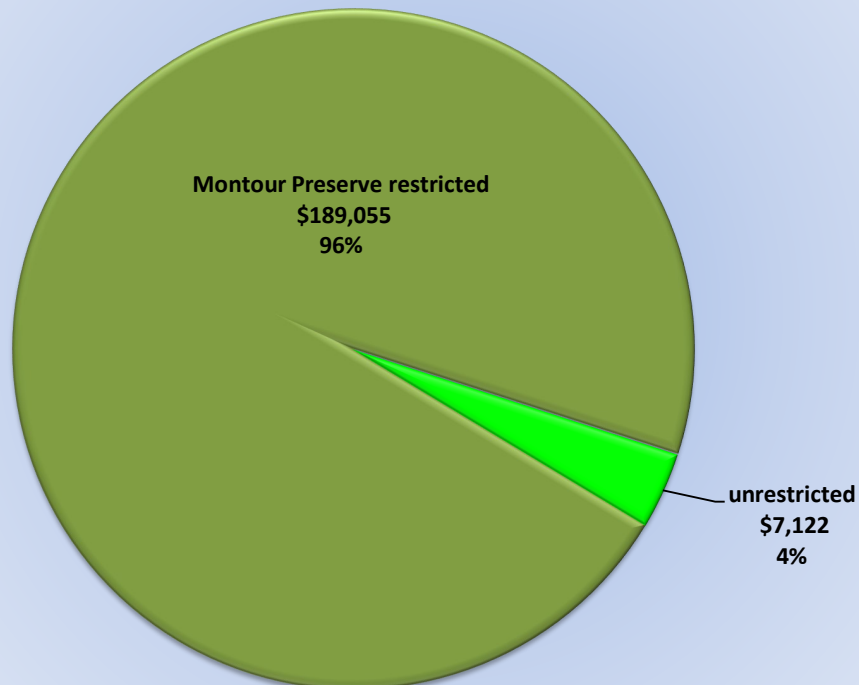


NOTES: * CSCF fund balances are accurate as of 6/30/19.

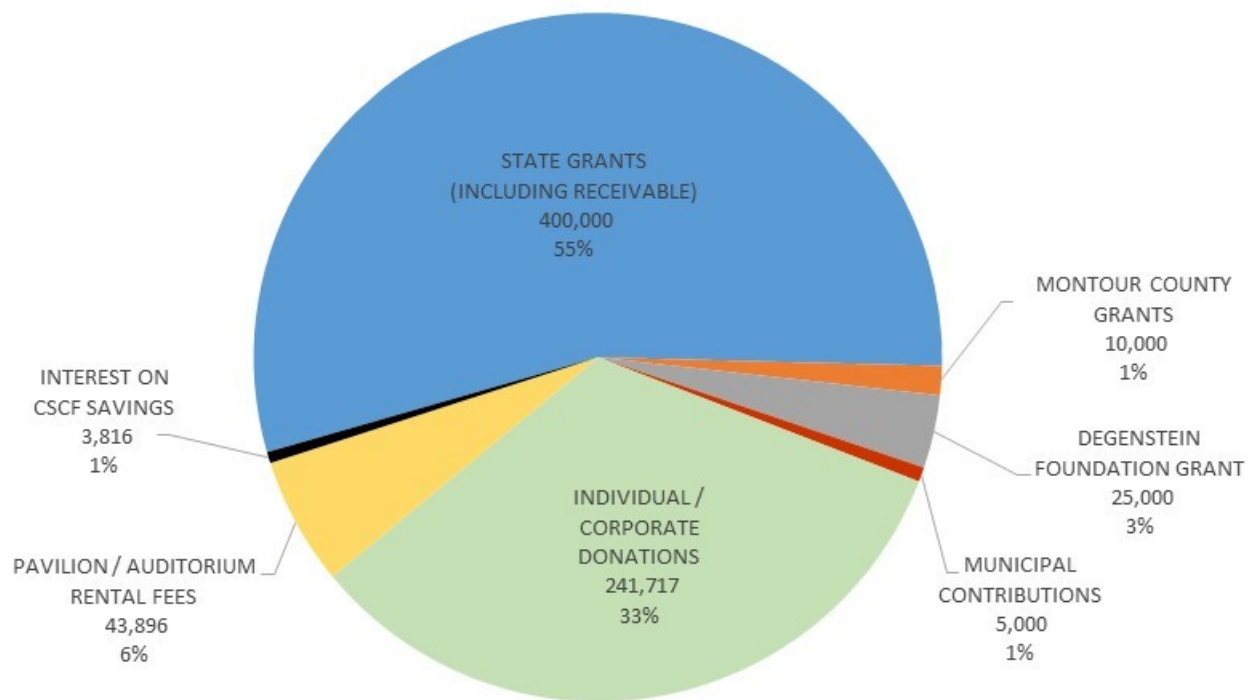
** DCNR grant receivable is contingent upon MARC's successful completion of performance audits.

MARC TOTAL ASSETS AS OF 11/23/19

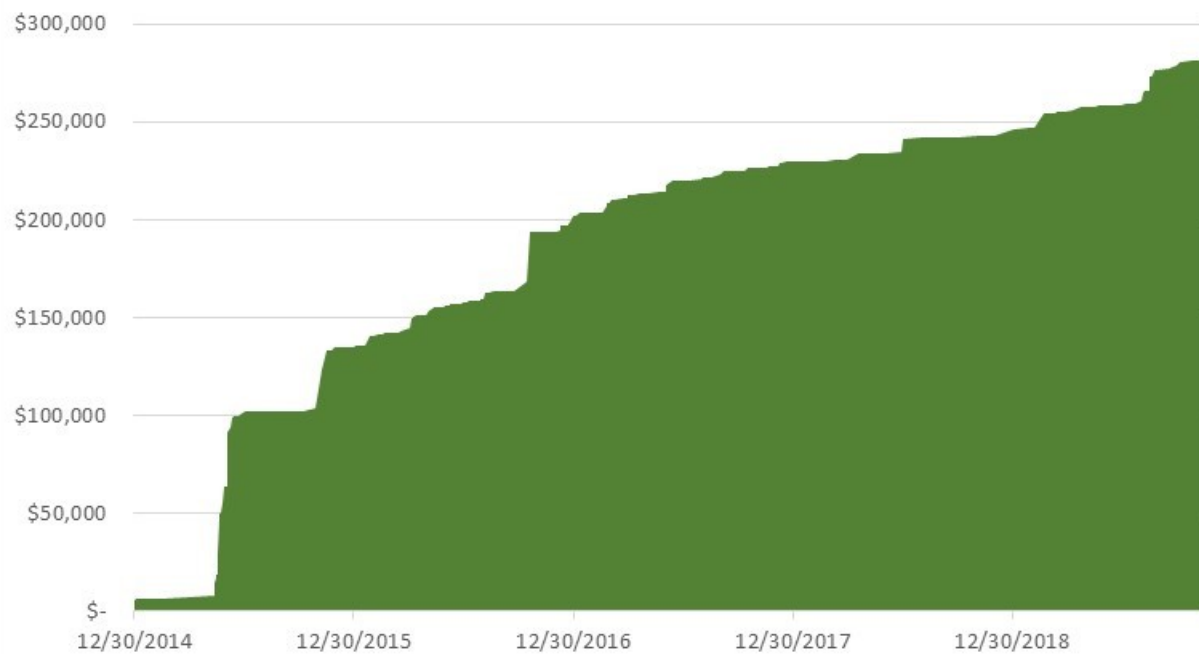
COMBINED VALUE: \$196,177



**MONTOUR PRESERVE INCOME SUMMARY
(\$729,429 AS OF 11/23/19)**



MONTOUR PRESERVE DONATIONS SUMMARY
12/30/2014 - 11/23/2019
\$281,717 TOTAL DONATIONS (EXCLUDING STATE GRANTS)



**HELP MAKE YOUR 'MARC'
BY SUPPORTING THE PARKS AND TRAILS
THAT MATTER TO YOU**



The staff and volunteers of the Montour Area Recreation Commission (MARC) are working hard every day to care for parks and trails throughout Montour County.

Show the world that you're helping to make your 'MARC' by donating today. 100% of your donation will go directly to caring for the park or trail of your choice.

In return, you'll get our 2019 Park and Trail Supporter silicone dog tag and sticker so you can show the world you're doing your part to care for what matters to you.



Please complete the back side of this card and return it to MARC to make your donation, sign up to learn about upcoming volunteer opportunities and make your 'MARC' for parks and trails in Montour County.

**Yes - I want to make my 'MARC'
and care for the parks and trails that matter to me!**
Please use my contribution for:

- ☐ Hess Recreation Area
- ☐ Hopewell Park Bike Jumps Area / Danville Borough Farm Trails
- ☐ Montour Preserve
- ☐ North Branch Canal Trail
- ☐ North Branch Canal Trail Parking Area / North Branch Susquehanna River Access
- ☐ Please use my donation where it's most needed

\$ _____ DONATION AMOUNT

- ☐ I PREFER TO DONATE ANONYMOUSLY
- ☐ PLEASE KEEP ME INFORMED ABOUT VOLUNTEER WORK DAYS AND OTHER WAYS I CAN HELP

NAME

ADDRESS

EMAIL

PHONE NUMBER

**PLEASE MAKE CHECKS PAYABLE TO 'MARC'
AND MAIL THIS COMPLETED FORM TO:**

MARC | PO BOX 456 | DANVILLE, PA 17821

DONATIONS MADE DIRECTLY TO THE MONTOUR AREA RECREATION COMMISSION ARE NOT TAX-DEDUCTIBLE. LEARN MORE ABOUT TAX-DEDUCTIBLE DONATION OPTIONS OR DONATE ONLINE AT MONTOURREC.COM/DONATE.

2019 MAKE YOUR 'MARC' CAMPAIGN SUMMARY

YEAR-TO-DATE AS OF 11/23/2019

SITE	NUMBER OF DONATIONS	TOTAL DONATIONS
HESS RECREATION AREA	1	\$ 100
HOPEWELL PARK	0	\$ -
MONTOUR PRESERVE	39	\$ 12,773
NORTH BRANCH CANAL TRAIL	0	\$ -
NBCT PARKING / RIVER ACCESS	0	\$ -
SPECIAL PROJECTS / OTHER	1	\$ 100
UNRESTRICTED	10	\$ 2,042
TOTALS	51	\$ 15,015

2019 HUMDINGER BUDGETING

UPDATED 11/23/19

	INCOME/EXPENSE	2018 ACTUAL	2019 BUDGET	2019 YTD ACTUAL
INCOME	Racer Registration Fees	15,455.00	14,500.00	11,015.00
	Sponsorships	1,600.00	-	-
	Commissioners' Tourism Grant	2,500.00	6.80	6.80
EXPENSES	T-shirts/ Promotional	(3,294.00)	(2,600.00)	(954.58)
	Advertising	(2.00)	(400.00)	(212.70)
	Event Timing	(959.00)	(1,000.00)	(860.00)
	MARC labor (Stoudt) w/taxes	(2,659.00)	(2,700.00)	(2,048.72)
	MARC labor (Beam) w/ taxes	-	(350.00)	(467.25)
	MARC labor (Piatt) w/ taxes	(328.00)	(350.00)	(454.51)
	MARC labor (Yeich) w/ taxes	(66.00)	(350.00)	(325.46)
	Awards/Prizes	(1,879.00)	(1,800.00)	(1,991.68)
	Food/Drink	(1,582.00)	(1,700.00)	(1,332.90)
	Misc. Supplies & Fees	(454.00)	(500.00)	(1,588.86)
	Porta-Potties	(550.00)	(500.00)	(325.00)
	Refunds	(115.00)	-	-
	Equipment Rental (generator & heaters)	(466.00)	(550.00)	(1,005.00)
	NET PROFIT/LOSS	7,201.00	1,706.80	(544.85)

2009 - 2019 RIVER TOWNS RACE SERIES REGISTRATIONS ⁽¹⁾

RACE	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Chilli Challenge ⁽²⁾	183	241	225	166	169	168	0	123	70		
Half-Marathon ⁽³⁾	139	325	468	574	538	608	472	389	297		
Humdinger ⁽⁴⁾	146	283	350	408	566	358	309	308	300	251	218
Mon-Tour (RTCC) ⁽⁵⁾	130	110	215	218	0	151					
Montour 24						109	140	218	204	112	
Old Forge 5k							200	202	110	102	
Robbins Run	106	132	278	233	239	249	141	78			

NOTES: (1) chart excludes events held fewer than four times or not in past three years

(2) Chilli Challenge not held in 2015 because of Montour Preserve management change

(3) Until 2015, River Towns Half-Marathon numbers included River Towns Marathon participants (avg. 80)

(4) Humdinger venue changed in 2014 (Geisinger policy change)

(5) Mon-Tour (River Towns Cycling Classic) not held in 2013 (permitting problems)

2009 - 2019 River Towns Race Series Registrations

